byREQUEST® *e*paper FOR BUSINESS™

Product Overview

Providing electronic document and report distribution solutions - with unlimited possibilities!

byREQUEST® is a powerful electronic document and report distribution solution. It takes an organization's current printed documents, reports and important data files and converts them into popular desktop formats like Word, Excel, HTML and PDF. It then automatically distributes them electronically via email, directly to secure Web locations or to shared network drives.

Cut costs and increase productivity

byREQUEST® is a dynamic solution that increases productivity and reduces costs by significantly improving the delivery and utilization of data and information currently residing in printed documents and reports. By optimizing the configuration and delivery of data, users can get the reports they need - automatically - and in any PC desktop format they desire.

This totally automated process can significantly reduce the reporting time and effort of IT staffs. In addition, using byREQUEST® to transition from paper-based reports to electronic formats greatly reduces processing time and eliminates the high costs associated with continually printing reports.

The printing costs and distribution efforts for companies that still rely on "hard copy" reports are a never-ending, enormous expense. Many leading analysts report that companies today are faced with massive costs associated with ineffective report and document distribution and that this is one of the most under-managed, difficult to control and costly processes in most companies.

According to analyst estimates, most companies still don't realize they spend between 6% -10% of total expenses on document-related activities and they are experiencing, on average, a 1%-3% profit loss each year due to ineffective report and document distribution. Often, the changes and improvements companies make with their report distribution process can make a significant impact on their bottom line.

Leave them electronic...keep the data "alive"

In addition to the "hard" costs of printing and manually distributing printed reports - companies that still rely on printed reports to make critical business decisions are often using out-dated data by the time the report is printed and distributed to their employees or clients.

byREQUEST® dramatically increases productivity by turning out-dated, printed reports into real-time, valuable data...allowing users to have the information they need to make important business decisions accurately and quickly. Critical business information can now be distributed automatically and electronically...to the right people, at the right time, and in any format they desire.

Users simply "double-click" and go...

Delivering electronic reports in user-friendly, PC formats enhances the timeliness and usefulness of user access to information by allowing them to immediately use data and information in formats they are already familiar with and use every day.

byREQUEST® effortlessly gives your users the data and information they need in the most Excel "friendly" formats in the industry.

With byREQUEST® users can now browse, format, search, analyze, and archive reports electronically - tasks that are impossible with printed reports.

Unlimited possibilities

When organizations have the flexibility to convert their printed documents and reports into popular PC formats *and* deliver them electronically - the possibilities of cutting costs, reducing overhead and increasing revenues are truly unlimited.

Product Highlights

Popular PC formats - easily and automatically convert your documents and reports into popular formats like Word, Excel, PDF and HTML.

Unlimited distribution options - email, fax, post to the web, shared drives, archive, etc. Even mix or match delivery options to different users or groups of users.

Easy to use - the easiest to install and use product in the industry. Users can quickly get reports in industry standard, desktop formats they already know how to use.

Increase the value of data - keep your data "live" allowing for analyzing, sorting, searching, etc. and providing quicker and more accurate business decisions.

Application independent - works with virtually any application. If you can print it, byREQUEST® can convert and electronically deliver it.

Easy to deploy - deploy in hours, not days, providing immediate return on investment.

Automation - easily automate the delivery of any document, report or data file.

Bursting - automatically section your reports and electronically distribute only the sections you choose.

Reconfigure data - change, edit or hide existing data before you electronically send it.

Enterprise scalability - works on, and connects to, all server/hardware platforms and their respective operating systems.

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How byREQUEST® works

byREQUEST® adds tremendous value to any company's current process of distributing data and information currently residing in documents, reports and data files.

Regardless of platform or application, byREQUEST® significantly improves any process - even for companies generating information and reports from older, legacy systems.

Information coming from most applications eventually ends up in a spooler file waiting to print. byREQUEST® replaces local printing with automatic reformatting of the information into PC desktop formats.

byREQUEST® sits on any PC connected to your server and "grabs" spool files, flat files and print files, and electronically changes them into Word, Excel, PDF and HTML formats.   Using this process, byREQUEST® easily interfaces with your applications without interrupting or interfering with normal existing operations.

byREQUEST® also has the ability to interpret the 'hidden characters' in legacy print spoolers and automatically 'sizes' pages. For example an 11" by 17" 'green bar' page is converted to an 8.5" by 11" landscape page automatically. A hundred page 'spooled' printer report is captured and automatically converted to a 100 page PDF or WORD document. byREQUEST® can do one document at a time or can be configured to do thousands at a time.
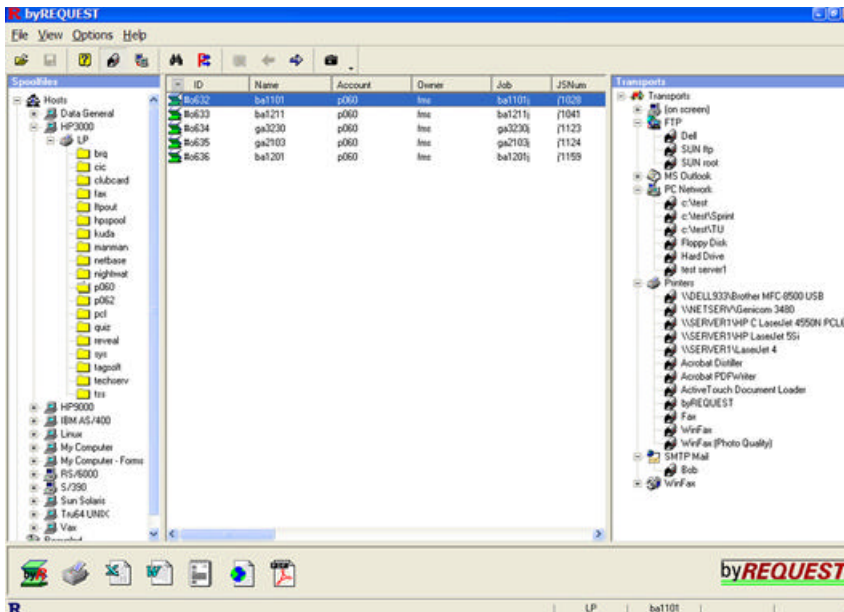
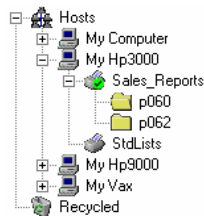## 1. **View reports from any host**

Supported Platforms:

HP 3000
HP 9000
RS6000
Linux
Unix
DEC UNIX
Data General
DEC VAX/VMS
IBM Mainframe/OS390
IBM Mainframe/VSE
AS/400
Windows NT/2000

2. **Select, filter, organize and deliver reports to attached LAN's, FTP servers or email anywhere.**

Name	ID	Owner	Job	Date & Time	Num Pages
ba1101	#o632	fms	ba1101j	Feb-12 15:46	~268
ba1201	#o636	fms	ba1201j	Feb-12 15:48	~799
ba1211	#o633	fms	ba1211j	Feb-12 15:46	~481
ga2103	#o635	fms	ga2103j	Feb-12 15:47	~1061
ga3230	#o634	fms	ga3230j	Feb-12 15:47	~454

3. **Reports arrive in PC formats.**

Name	Size	Type	Modified
ba1101	1,936KB	Microsoft Word Document	5/19/98 7:54 AM
ba1201	5,539KB	Microsoft Word Document	5/19/98 7:59 AM
ba1201	1,512KB	Microsoft Excel Worksheet	6/9/98 10:27 AM
ba1211	2,008KB	Microsoft Excel Worksheet	6/9/98 10:56 AM
ga2103	4,014KB	Adobe Acrobat Document	6/9/98 11:02 AM
ga3230	13,843KB	Internet Document (HTML)	6/9/98 11:04 AM

Easy to deploy...Easy to use

Regardless of the type of product or solution, a major concern of many companies is the amount of time and effort, especially for the IT department, to deploy and implement a new solution.

byREQUEST® is specifically designed to be easily deployed with no complex implementation. In fact, byREQUEST® actually deploys in less time than it takes to evaluate other products. New users typically deploy byREQUEST® within hours with minimal hardware and technical support required.

Connecting to your data is fast and easy as byREQUEST®, in essence, acts like a user - simply give it the access and location of your files and byREQUEST® efficiently and automatically does the rest.

Lessening the burden on IT groups with a rapid and easy deployment, byREQUEST® is also able to provide a quick return on investment with virtually no training required. When converting documents and reports into popular PC formats like Word, Excel, PDF and HTML, the information and data arrives in formats users already know.

New and improved ways of using data are made available when the data arrives in formats users already are familiar with and can work with immediately.

Users no longer have to be limited by the information and data that was once delivered to them "dead" on paper. With byREQUEST® they can now quickly and more efficiently analyze, search, browse, etc. the data to use the information to significantly increase productivity and decrease costs.

byREQUEST® output advantages

byREQUEST® takes current data and information that is often inaccessable and limited in use from current systems and converts that data into readily available and usable formats with virtually unlimited output options. Delivering information and data to individual users, groups of users or even to multiple destinations, can now be done automatically and without any operator intervention.

While the most common forms of output from byREQUEST® are usually desktop formats for immediate use by individual users or groups, output from byREQUEST® is immediately ready for use in indexed file servers for cross file searching, archiving, etc.

byREQUEST® can be a "bridge" for your data and information for any archiving and/or indexing solution you may have now or any solution you may implement in the future.

And with byREQUEST® you'll never have to worry about proprietary viewers or working with different versions of different desktop formats. byREQUEST® works with all versions of standard desktop programs like Word, Excel, and even with mixed versions within an organization.

Leveraging the power of Excel

One of the most valuable benefits of byREQUEST®, is the ability to convert data and information previously stored on hard copy reports and documents into powerful, familiar formats like Excel.

byREQUEST® uses sophisticated algorithms that makes quick work of putting data into Excel friendly formats. This creates new and unlimited possibilities to apply the power and functionality of Excel to your existing data and information.

Dollars and (cents) sense

Just one report justified an investment in byREQUEST®

A recent customer was able to justify byREQUEST® by simply automating one report delivery. The customer is a Community College located in the Northwest. Each school day they print and distribute 30 copies of a daily class schedule. This daily class schedule runs about 100 pages in length. Just this one report uses 3,000 pages of 'greenbar' daily. The industry cost estimate to print a page is between 5 and 6 cents. Using 5 cents per page, this report cost the college about $150 per day to print. Twenty class days per month made the monthly cost to print this one report about $3,000. Nine months of class time a year makes the yearly cost to print this class schedule about $27,000.

Another important factor in this report automation was timely delivery. How much 'paper' data arrives too late to be useful? Before using byREQUEST®, distributing these reports took half a day. With electronic delivery, byREQUEST® had this report out on the LAN before daybreak.

Eventually, by automating the delivery of additional reports, this college realized savings of over $100,000 per year by reducing paper and delivery costs by 90%.

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Advanced Templates™

Advanced Templates™ is a programmatic interface with the byREQUEST® base application that allows users to reformat or reconfigure data and information before electronically delivering documents or reports.

This add-on module is a powerful enhancement to byREQUEST®. Advanced Templates™ enables reporting to exactly and automatically meet formatting and delivery requirements.

Advanced Templates™ reads into reports, applies rules and then makes intelligent, dynamic decisions for your reporting needs based upon the applied template and the data found in reports.

Advanced Templates™ can edit, rename, add or hide information from any of your current documents or reports. Advanced Templates™ can extend the functionality and add considerable value to your current documents and reports as they are being converted or summarized and then electronically delivered.

*trans*FORM™

The byREQUEST® add-on module *trans*FORM™ supports any type of business to business graphical document such as invoices, statements, shipping notices, or any other business document that includes either full page forms, letterhead, watermarks or any required graphic type.

Any form created on a printer, including costly pre-printed or multi-part forms like Purchase Orders, Shipping Documents or Order Acknowledgements, *trans*FORM™ recreates and automatically fills-in the form fields. Delivery through fax transmission or e-mail is automatic and routing is simplified.

A Winning Combination

Improved customer service and decreased costs

Faced with a challenge of distributing more than 800,000 pages of a month-end report to over a 230 customers, a Third Party Administrator (TPA) recently turned to byREQUEST® to solve this costly problem. By eliminating the printing of the month-end reports and by providing the reports electronically and in the formats their customers requested, byREQUEST® not only significantly improved customer service, but also saved the TPA over $50,000 annually in printing and postage costs.

Integrating directly with their Unix server / NT servers output spooler, byREQUEST® produced Microsoft Word and/or Excel files, and integrated directly with their email system. byREQUEST® was able to burst a report file based on data within the page heading and email the sections to a distribution list with preferred format selection by section.

byREQUEST® was easily configured to automatically handle all reports any time they showed up in the spooler with no human intervention after the initial setup. Large reports were posted to public folders that use server security features to control access; smaller reports were emailed directly to individuals or distribution lists.

Ultimately, the power of byREQUEST® dramatically changed the way they provide service to their customer base, while improving employees' productivity and cutting costs.

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For more information or to download the byREQUEST® demo, visit our web site at: www.hillary.com

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